





Online workshop: Practical guide to entering the UK food and beverages market

Date & time: 15/10/2025 (14:00 - 17:00)

Link to participate:

https://us02web.zoom.us/j/83975449285?pwd=L0tBOGZpZzV6T0w5VGcrMV

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PROGRAMME

Wednesday, 15 October 2025, SVE	
14:00 – 14:10	 Welcome speech & brief presentation of Enterprise Europe Network Ms. Monika Nagy, Business Advisor, Federation of Industries of Greece (SVE)
14:10 – 14:45	Overview of UK market – food & beverages sector
	 Mr. Michael Hadfield, Senior Innovation and Growth Specialist, Innovate UK North
14:45 – 15:45	Tips and hints for approaching UK buyers
	 Ms. Noor Ali, Senior Commercial Manager (World Food specialisation), P. & B. (FOODS) LIMITED
15:45 – 16:05	Practical information on importing F&B goods into the UK - import requirements and best practices related to incoterms
	 Stef Heywood, MCIEx International Business Manager, East Lancashire Chamber of Commerce











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16:05 – 16:15	Presentation of Northern Restaurant & Bar (NRB) Expo, Manchester, UK (10-11 March 2026) Mr. Andreas Johansen, Senior Innovation and Growth Specialist, Innovate UK North
16:15 – 16:25	 Greek mission to the UK focussing on the food & drinks sector Ms. Monika Nagy, Business Advisor, Federation of Industries of Greece (SVE)
16:25 – 17:00	Q&A

Moderator: Mr. Gordon McDonough, Senior Innovation and Growth Specialist, Innovate UK North

Working language: English