Building a Fully Connected, Intelligent World



Redefining Safety to New Heights

C&I Smart String ESS Solution

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One-stop PV+ESS Solution, Better Synergy & Simple Aftersales Service Traditional: multi-vendor product portfolio Huawei: E2E PV+ESS solution Multi-vendor product portfolios, insufficient synergy & E2E PV+ESS solution, better synergy, simple aftersales complex aftersales - H 4 Inverter, vendor B Optimizer, Vendor A ESS. vendor D Mgmt. System, Vendor e Mgmt. System, Vendor C 5

Supplier interfaces Low deployment efficiency Mgt. system Insufficient synergy **service interfaces,** Poor aftersales experience

Supplier interface Efficient deployment Mgt. system Support multi-mode

Service window Simple aftersales,

LUNA2000-200KWH-2H0/2H1





1 Distributed Air Conditioner 2 units per ESS cabinet

2 Battery Pack + Optimizer 18 pcs 280Ah battery cells in the pack with built-in battery optimizer

3 Battery Rack 12 battery packs per rack 1 rack per ESS cabinet

4 Smart Rack Controller (DCDC) 1 DC/DC module in each cabinet, DCDC mounted on the right of the cabinet

5 Smart PCS (100KW)

PCS can be installed on the left of cabinet with the mounting bracket

Total Energy Capacity

200KWH

Charge/Discharge Power

100 kW@0.5C

Dimensions (W*H*D)

2570 x 2100 x 950 mm

Weight

<2.6t

LUNA2000-200KWH-2H0/2H1





Battery Pack SpecCell materialLFPRated voltage57.6 VNominal capacity16.13 kWhWeight $\leq 140 kg$ Dimensions (H x W x D)660 x 442 x 307 mm



LUNA2000-100KTL-M1

Rated Power

HUANVEI

100kW@40°C

Smart PCS Spec	
Rated AC Active Power	100KW
Max DC Voltage	1100Vdc
Rated AC Voltage	400Vac
Max efficiency	98.5%
Euro efficiency	98.2%

Protection

IP66

Weight

<95kg

Max. Efficiency

98.5%

PV + ESS: Up to 4 ESS Parallel for a 800KWH/400kW System





BESS Challenges: Inconsistency Leads to Lower Usable Energy, Short Lifespan, Complex O&M and Safety Risks



Safety Risks

An explosion of a 25MWh BESS power plant occurred

- Battery cell over-charge, over-discharge or others
- Key components(circuit boards, contactors, etc.) failure cause sparking and arcing



An project in Qinghai, China, with **only 80% capacity utilization when the batteries are full**

Lower Usable Energy

Complex O&M

 Series mismatch due to inconsistency between battery cells, which leads to lower available capacity according to Cannikin Law

Short Lifespan



The lifespan of the current BESS power plant is generally 7 to 10 years.

- Poor cooling system design causes temperature difference of batteries to 10°C, reducing lifespan by 25%
- Temperature difference between modules & racks further increase module difference, shortening new battery lifespan



 In an energy storage project, experts are required to inspect the entire plant each year or half a year. Manual inspection of SOC at intervals & replacing damaged parts only by experts.



Optimal Electricity Cost: Modular+ Optimization, Achieve 5% More Usable Energy and Higher Availability





Smart O&M Replacing Manual Onsite O&M, Less Cost & High

Accuracy

Traditional ESS: Manual Onsite O&M

Smart String ESS: Smart O&M



- Site visit for SOC calibration
- Invisible of battery data, site visit for fault location
- Manual adjustment of SOC after battery replacement



 Automatic SOC calibration, free of site visit

- Cell-level monitoring., remote fault location
- Auto-adjustment of SOC after battery replacement

\$1700 /year

Inspection

cost

(¥)



Site

6 times /year

O Manual calibration

Low accuracy



(¥)



0

Site

visit



O Automatic calibration

Smart String ESS Designed for Safety

LUNA2000-200KWH

4-Level Active Protection —

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Smart String ESS Redefine C&I Scenario, Safer, Smarter and Greener

Traditional ESS



Simple combination of battery \rightarrow safety risk, uneven SOC

Huawei Smart String ESS





- Cloud BMS & sensors → Al pre-warning of risk based on battery data
- Optimizer in each battery \rightarrow pack-level protection & optimization

Active Safety Reliable power More Energy Smart O&M **One-stop solution** Automatic switchover between Pack-level optimization, 5% 4-Level active safety Automatic SOC calibration Better synergy & on-grid & off-grid more energy protection aftersales

Active Safety: Modular+ Safety, Prevent Risk in Advance







Stages Process

Installation



Commissioning



Supervision



Operation



Commercial & Industrial BESS

Valencia, Spain

100KW/ 200KWh,

Fruit Industry (Self-Consumption)

Automatic SOC calibration, save O&M cost Safe & reliable - 4-level Protection of BESS

High Availability of Project

COD: Q4.2022-Q2.2023

X

Global Largest Micro-grid Project

Red Sea Project, Saudi Arabia

400MW/1.3GWh

(Provide power to ~1M population in Neom City)

Stable operation of micro-grid via Grid-forming Tech. Micro-grid fault ride through

4-level Protection of BESS

COD: Q4.2022-Q1.2023

Video red sea project (LinkedIn)

Largest BESS Project in Southeast Asia

Sembcorp BESS Project, Singapore (Spinning Reserve, Frequency Regulation)

200MW/200MWh

(Huawei 50% share)

nger consistent power output via Rack-level Optimization, realizing more revenue of frequency regulation service

Automatic SOC calibration, save O&M cost

Safe & reliable, satisfy strict local safety standard of Cortificate, and conform to EN ISO 1182 and EN ISO 1716

COD: Nov. 2022

LinkedIn

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Bring digital to every person, home and organization for a fully connected, intelligent world.

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