

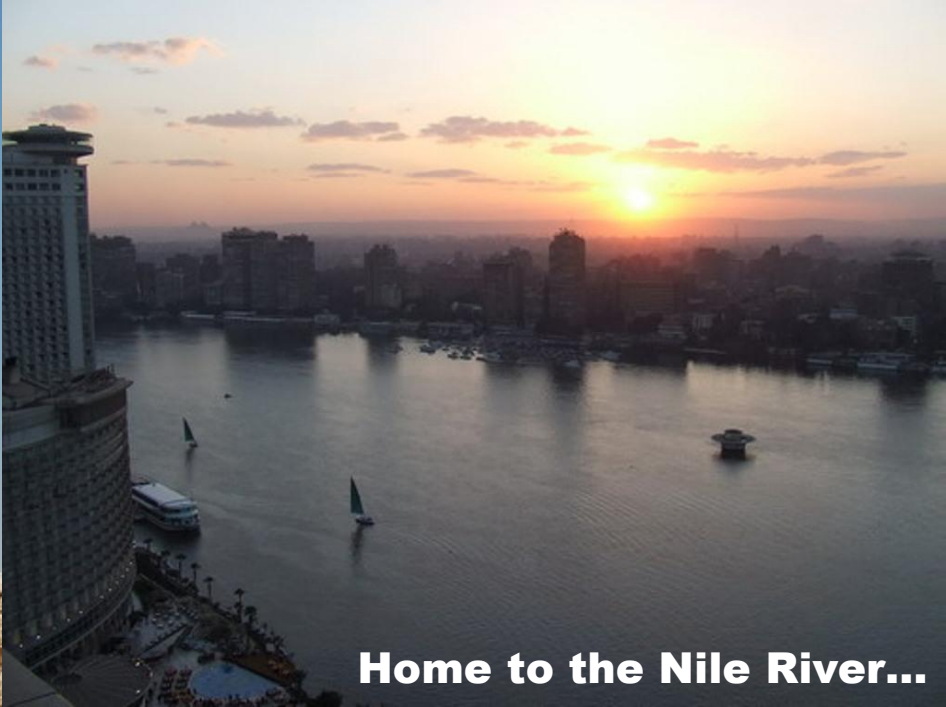


READYMADE GARMENTS
EXPORT COUNCIL OF EGYPT

المجلس التصديري
للملابس الجاهزة

Sourcing Opportunities In Egypt

Land of the pyramids...



Home to the Nile River...



**There is a lot more to Egypt
than just the Nile and the Sphinx
.....as beautiful as they are**

Egypt Fact Sheet

OCCUPYING THE NORTHEAST CORNER OF THE AFRICAN CONTINENT



EGYPT & GARMENT INDUSTRY FACTS



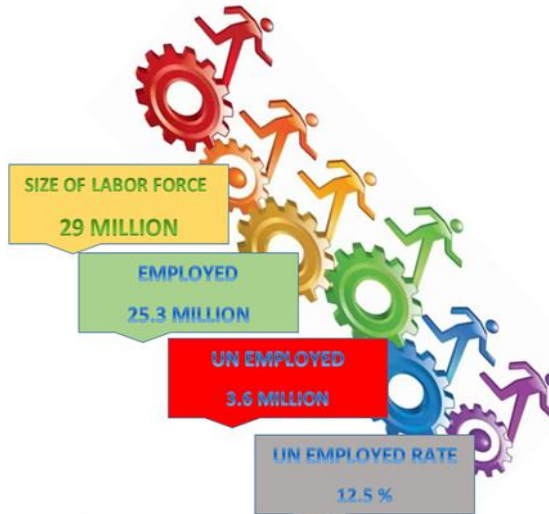
Land Area
1 Million KM2



12 Day Shipping

\$33.0 Billion

2016



More than
1,500 Garment
Factories



Total Garment Industry Output

\$2.7 Billion

Textile & Garment Workers

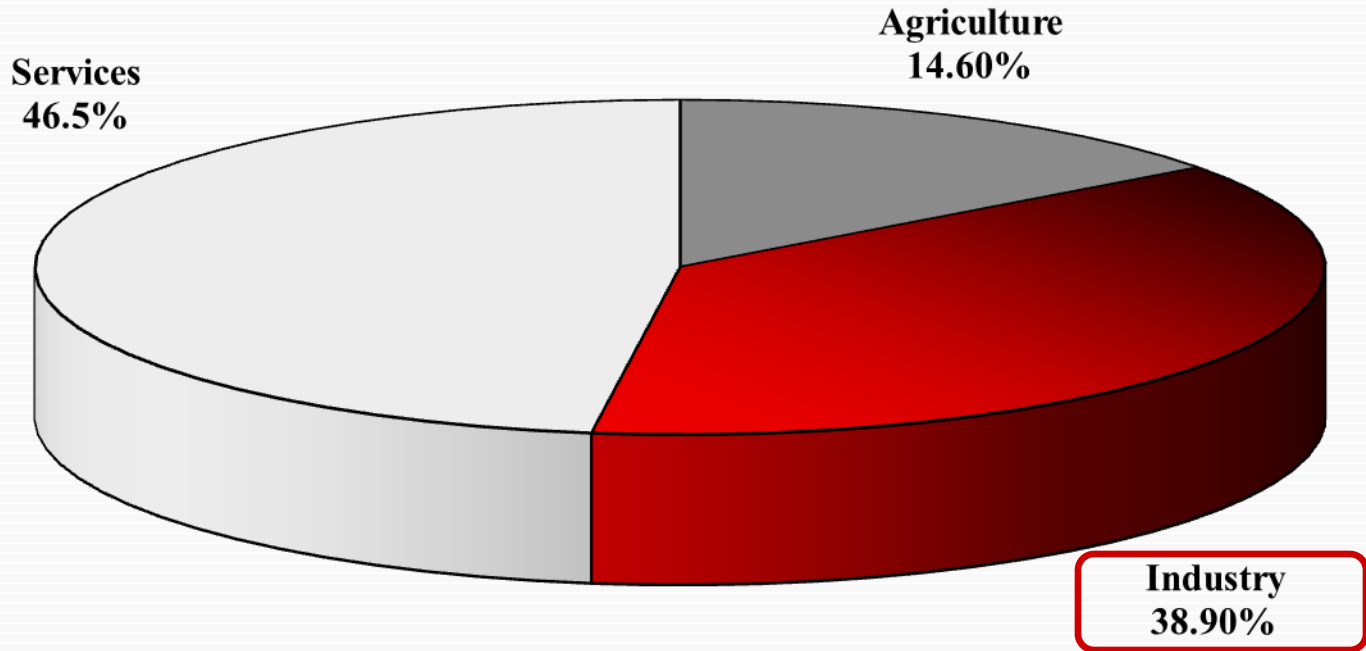
1,000,000
50%

women workers

% of Garment Production
Exported to the U.S.

55%

Egypt GDP- Composition by Sector



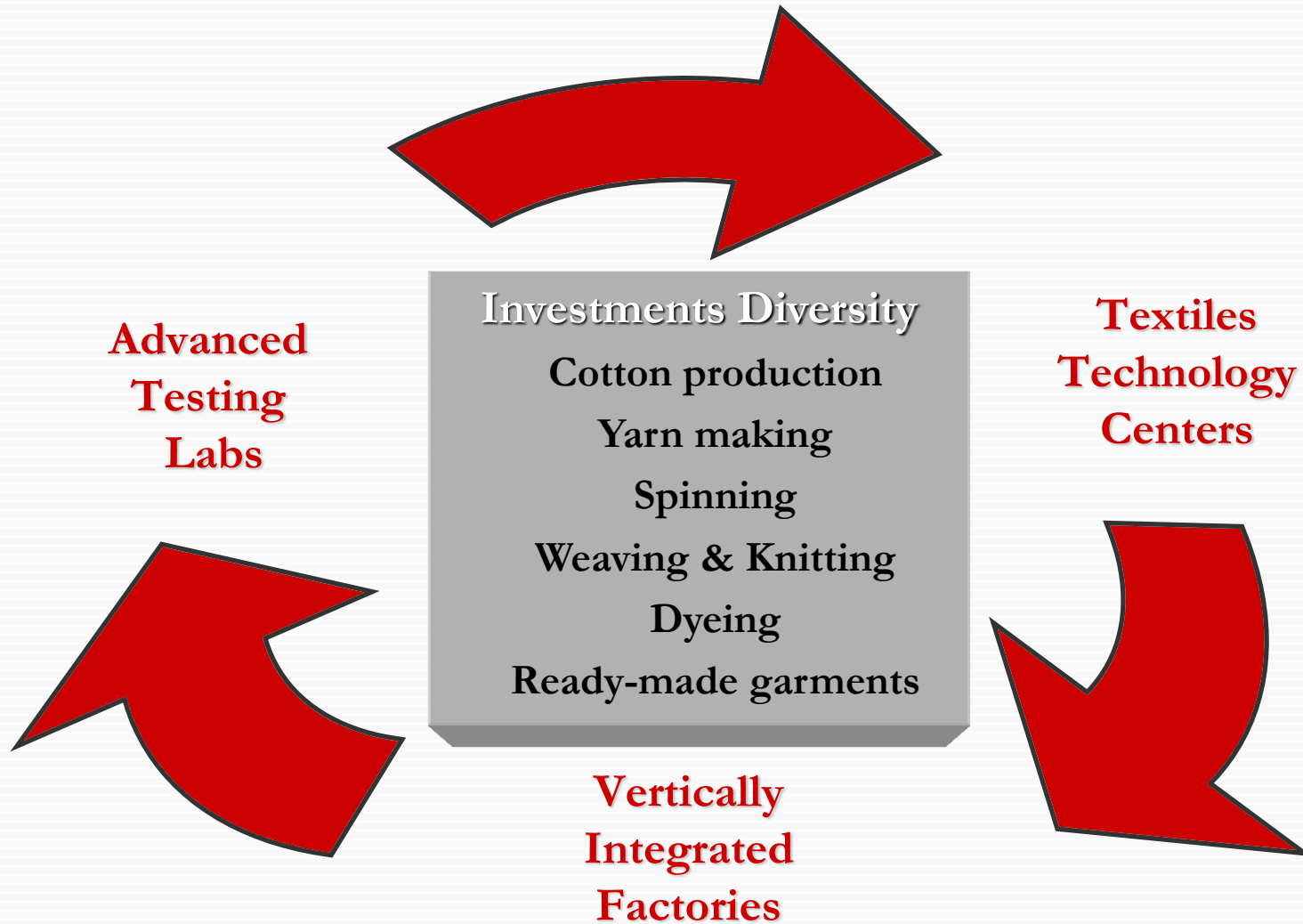
Textiles & RMG sector plays an extremely important role in the Egyptian Economy:

- ***Second biggest industry after agro-industry***
- ***First sector in terms of labor force***
- ***Accounts to 3.5% of GDP & almost 34% of industrial output***

Why Egypt?

- Investment/Product diversity
 - Supportive infrastructure
- Established competitive advantage

Investments Diversity



Product diversity

Egyptian Knitted Products

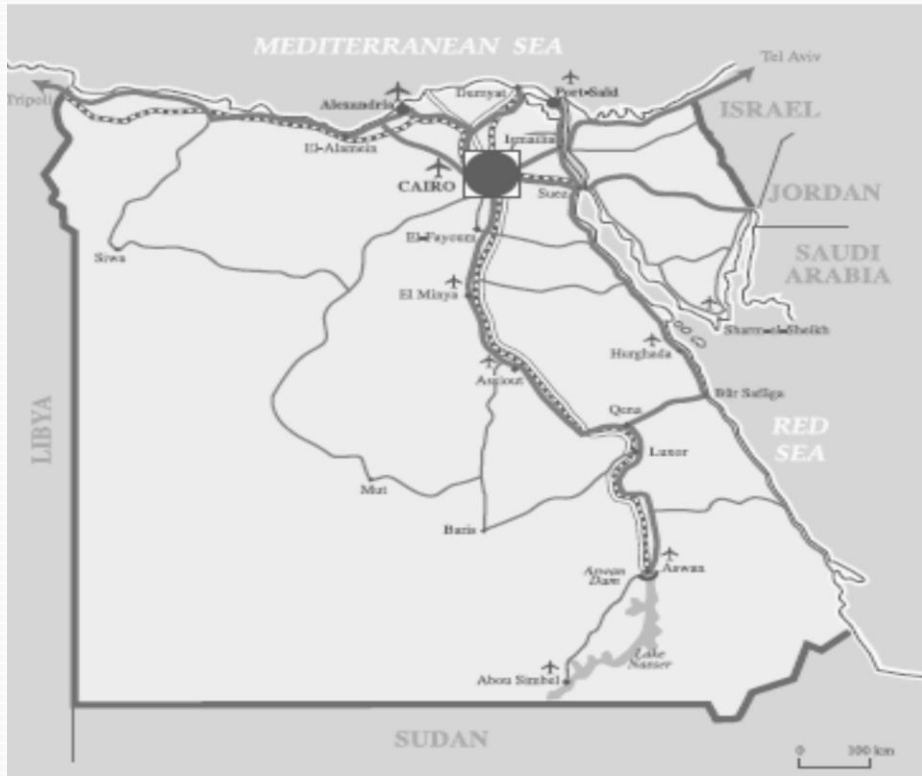
- All kinds of single Jersey fabrics in all weights, starting from 90 grams x sqm until 260 grams (100% cotton or cotton blends):
 - Single Jersey w/Lycra
 - Pique
 - Pique w/Lycra
 - All kinds of Rib: 1x1; 2x2; 2x1
 - Yarn dyed stripes
 - Fleece
 - Fleece Lycra

- All kinds of products (100% Cotton):
 - Twill
 - Canvas
 - Denim
 - Non-Denim

Egyptian Woven Products

Supportive infrastructure

- **Advanced testing labs & technology centers**
- **Egypt's Air Cargo Airport, located in Cairo, currently has 5 cargo terminals**
- **15 commercial river/sea ports**
- **A well-established network of railways & roads**



Main Egyptian Ports	Capacity (million ton/year)
Alexandria	37
El-Dekheila	22
Damietta	20
East Port Said	13
Port Said	12
Suez	7
El-Sokhna	9
Adabiya	8
Total	128

Contract to Ship Date – Lead time

 Fabric from Far East

 **120 days**

 Fabric from Turkey

 **90 days**

 Fabric from Egypt

 **75 days**



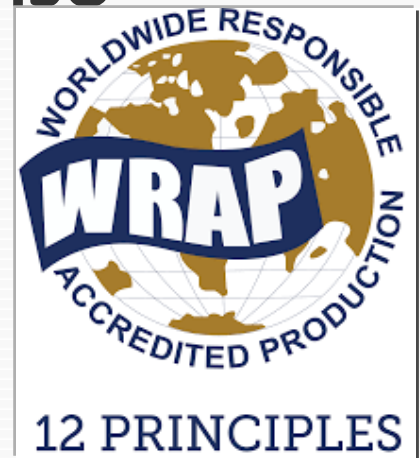
One of the competitiveness of the Egyptian Garments industry for exports is social compliance.

- Responsible textile product manufacturers, sourcers, brands, and retailers take consumer product safety compliance very seriously.
- Globalization and increased consumer awareness has put more responsibility on companies to ensure that the goods they sell are made in safe working conditions, at fair rates of pay and respecting the basic human rights of those involved in production.

Egypt & Compliance

Certifications:

- Most of the Egyptian Factories are certified Wrap
- Most of the Egyptian Factories are certified ISO
- Some factories are certified OEKO-TEX

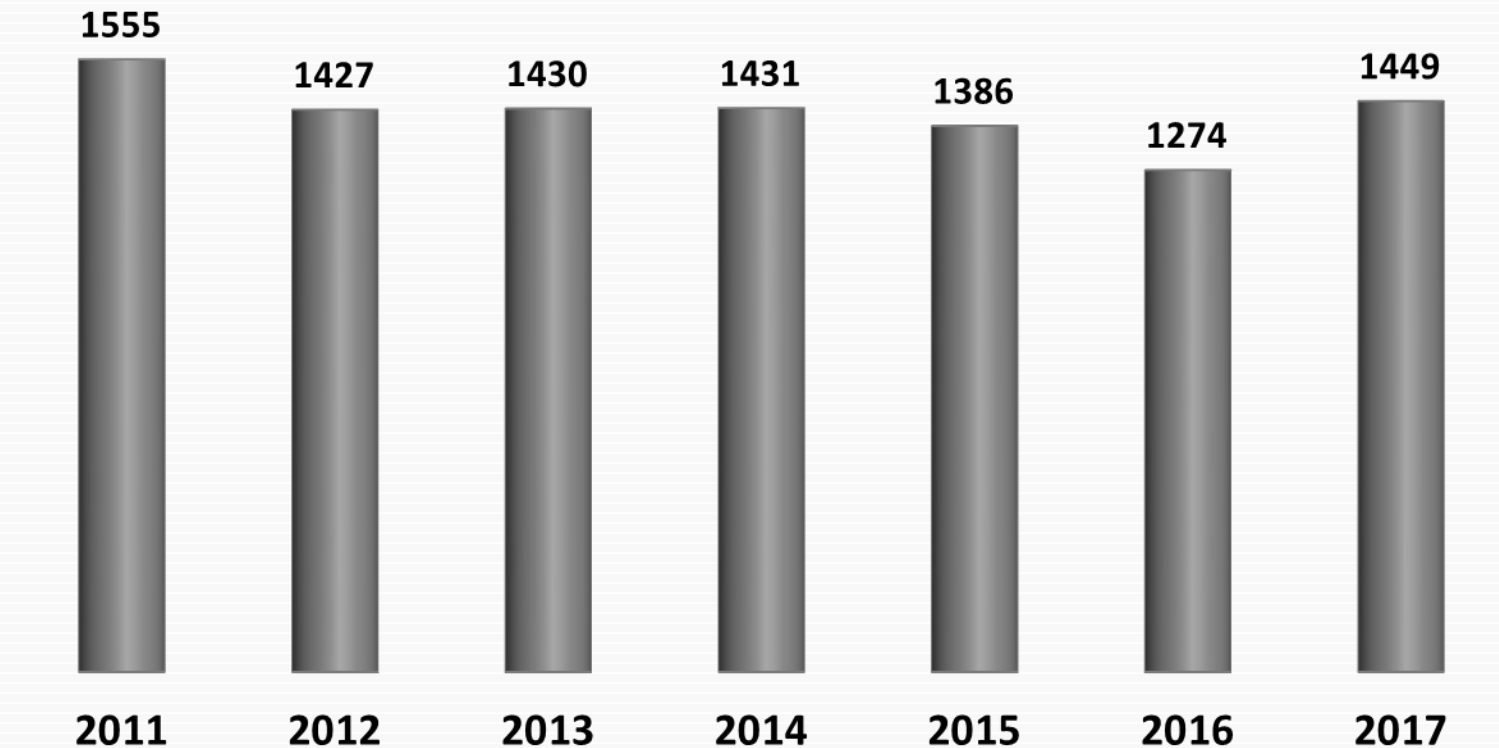


Better Work pilot in Egypt

- From July to December 2017, Better Work is implementing a pilot of its services in approximately 30 factories, primarily in Egypt's garment export sector, to improve working conditions and boost business competitiveness.
- Established at the request of the Government of Egypt, the pilot will engage the government, manufacturers and their associations, all trade unions, international apparel brands and their suppliers.
- At the end of the pilot. The ILO and the IFC will assess the success of the pilot with stakeholders and determine the potential for Better Work to contribute to better working conditions, stronger social dialogue and competitiveness in the sector, including the enabling legal and policy conditions to achieve these outcomes

RMG Egyptian Exports (Million Dollars)

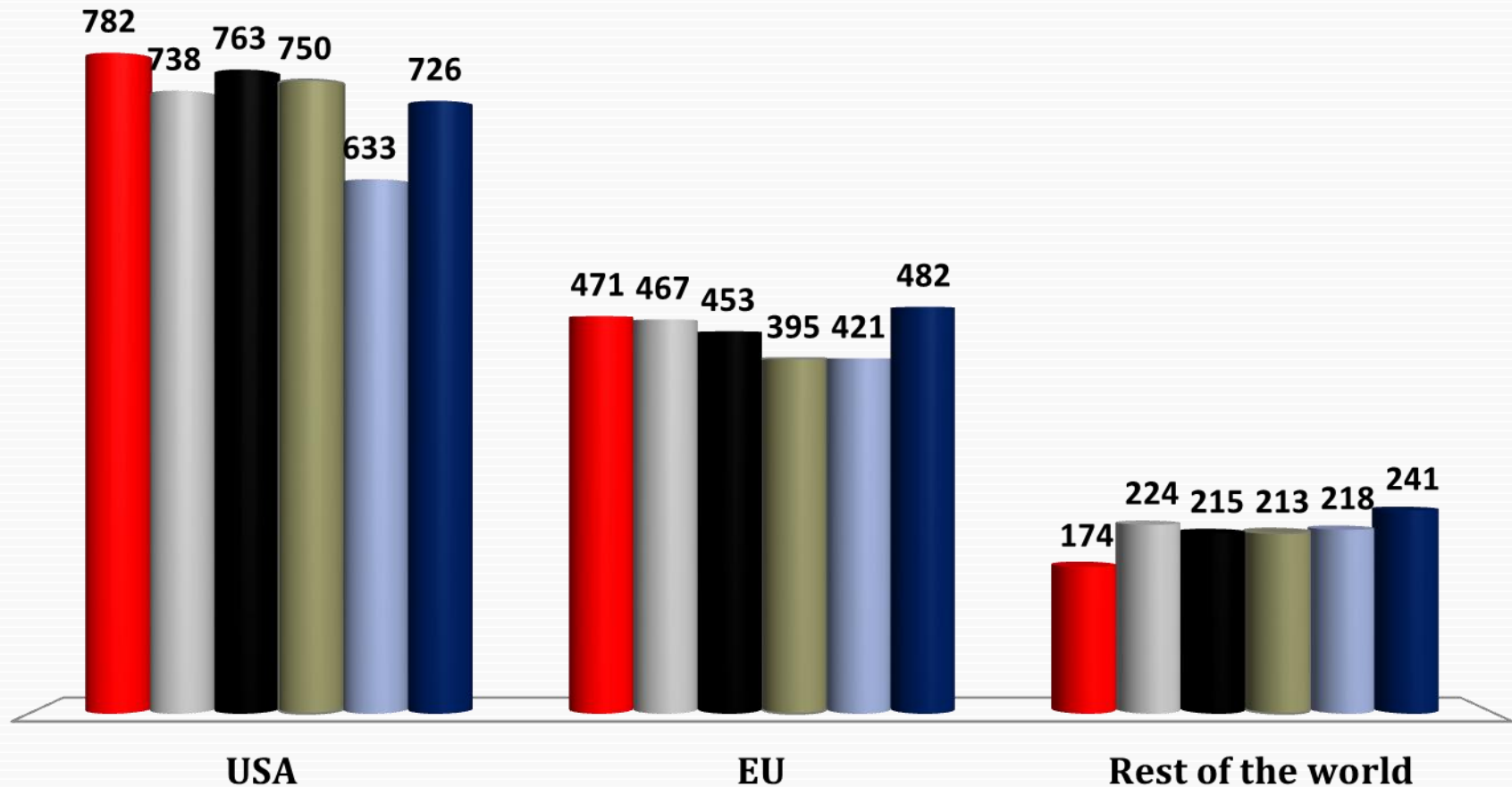
RMG exports in M/USD



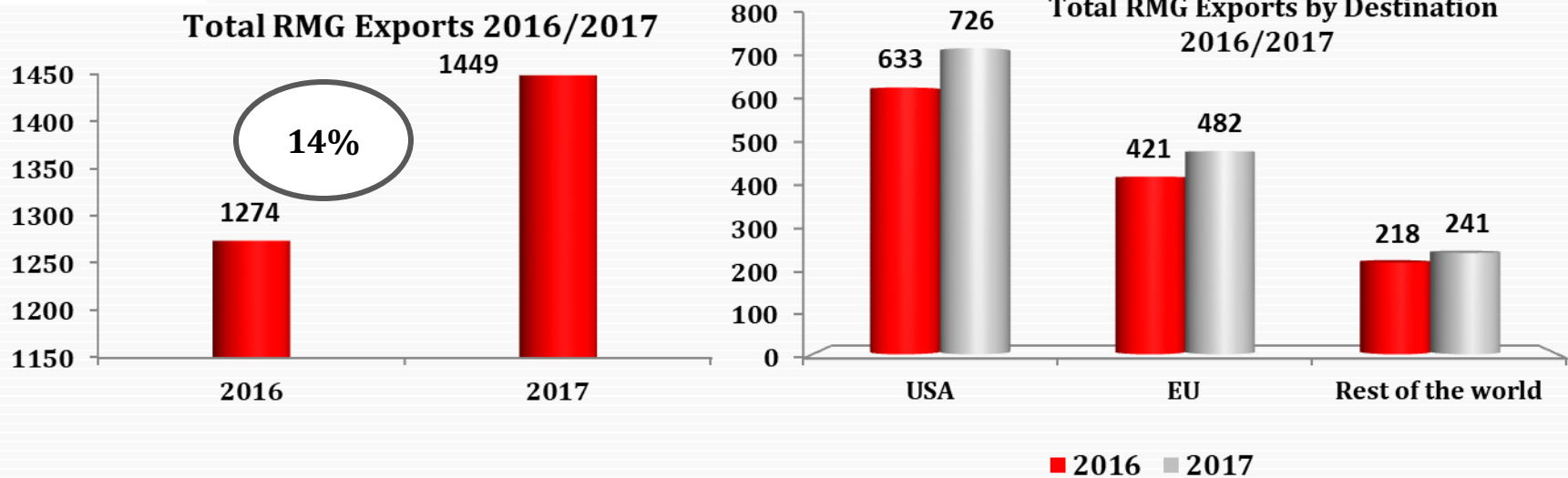
Egyptian Exports to the World (Million Dollars)

Chart Title

■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016 ■ 2017



RMG Egyptian Exports from Jan-Nov. 2016/2017 (Million Dollars)



Total RMG Exports in 2017 increased by 14% compared to the same period in 2016, due to increasing RMG Exports to US by 15% and to Europe by 14%.

Egypt
where it all begins
Duty Free



Top Ten Exporting companies to US & Europe From Jan –Nov. 2017

Top Ten Exporting Companies To US In 2017

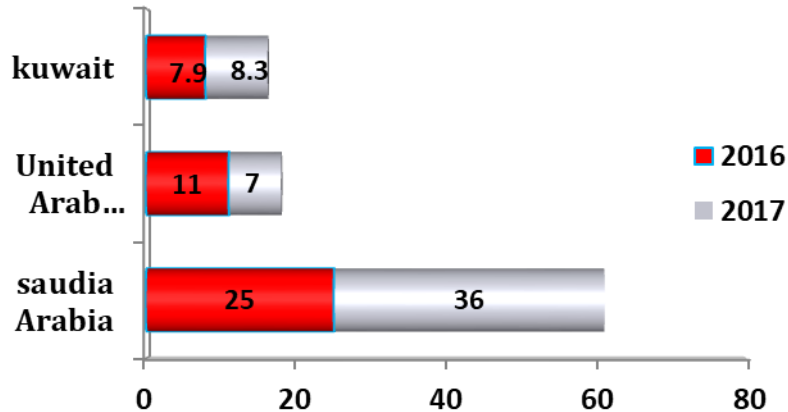
- 1-Lotus Garments.
- 2-Alex Apparels For Readymade Garments
- 3-Giza Spinning & Weaving Co.
- 4-T & C GARMENTS
- 5-Jade-Apparel-Industries
- 6-Lotus High TECH Garments
- 7-Embee International Ind
- 8-Firestone Apparel Factory
- 9-Delta Textile Egypt Factory
- 10-C R S Denim Garments Egypt

Top Ten Exporting Companies TO Europe In 2017

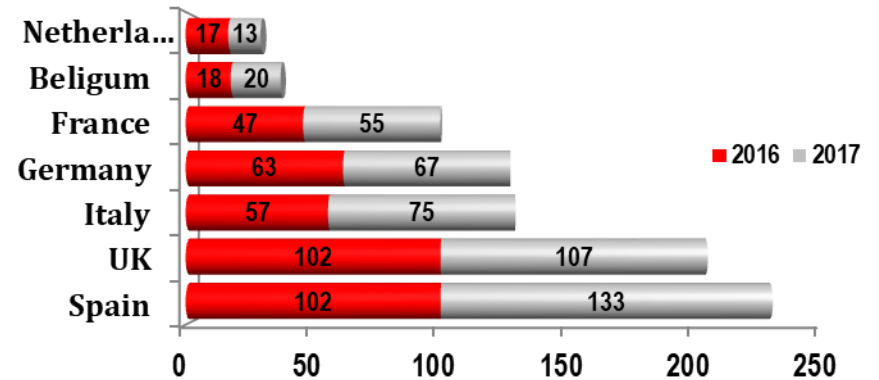
- 1-Swiss Garment Company
- 2-Eroglu Egypt
- 3-Dice Sport And Casual Wear Factory
- 4-Eurotex for Garments
- 5-C R S Denim Garments Egypt
- 6-Velocity Apparelz
- 7-Jade-Apparel-Industries
- 8-Espranto Jeans Co.
- 9-Plaza Ready Made Garments Ind.
- 10-lemco Garments Company

Existing Export Destinations– Facts and Figures (Million Dollars)

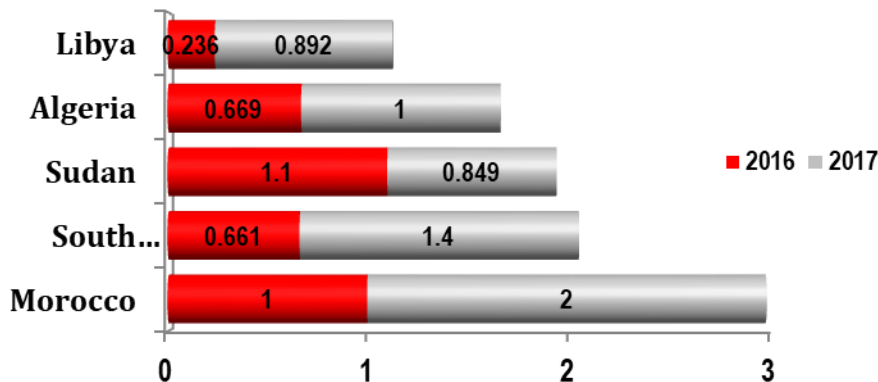
RMG Exports to Arab countries 2016/2017



RMG Exports to Europe 2016/2017



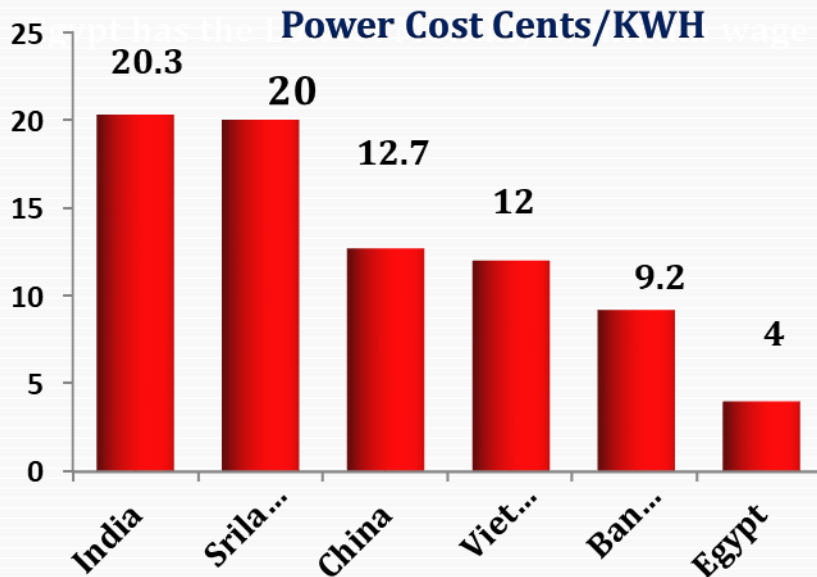
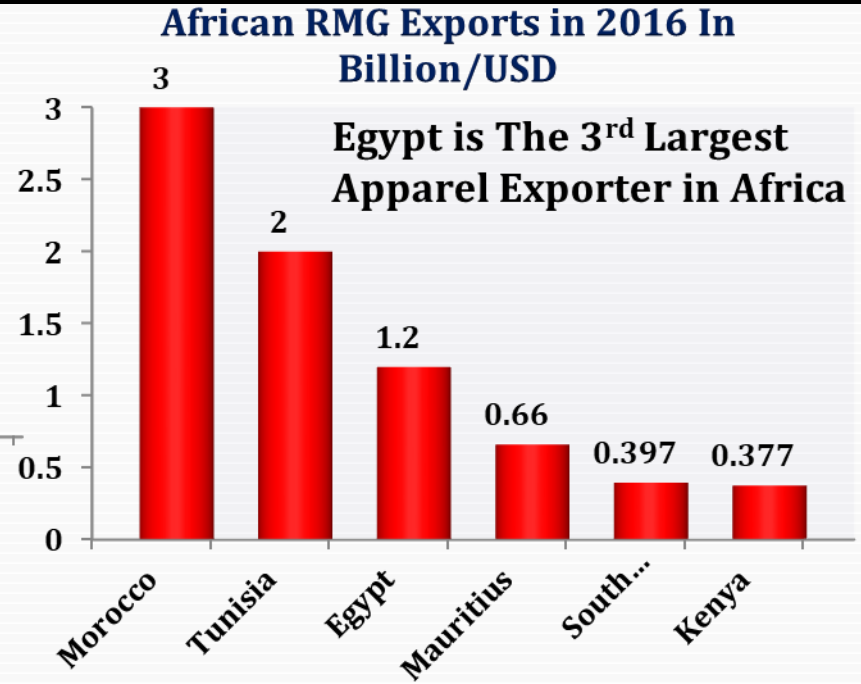
RMG Exports to African countries



Commentary For 2017 Numbers:
 RMG Exports increased to Spain , Italy, France ,UK by 30%,31%,17%,5% respectively for 2017 compared with 2016 .

Also RMG Exports increased to Saudi Arabia , Kuwait by 45% ,5% respectively for 2017 compared with 2016 .

Competitive Advantage

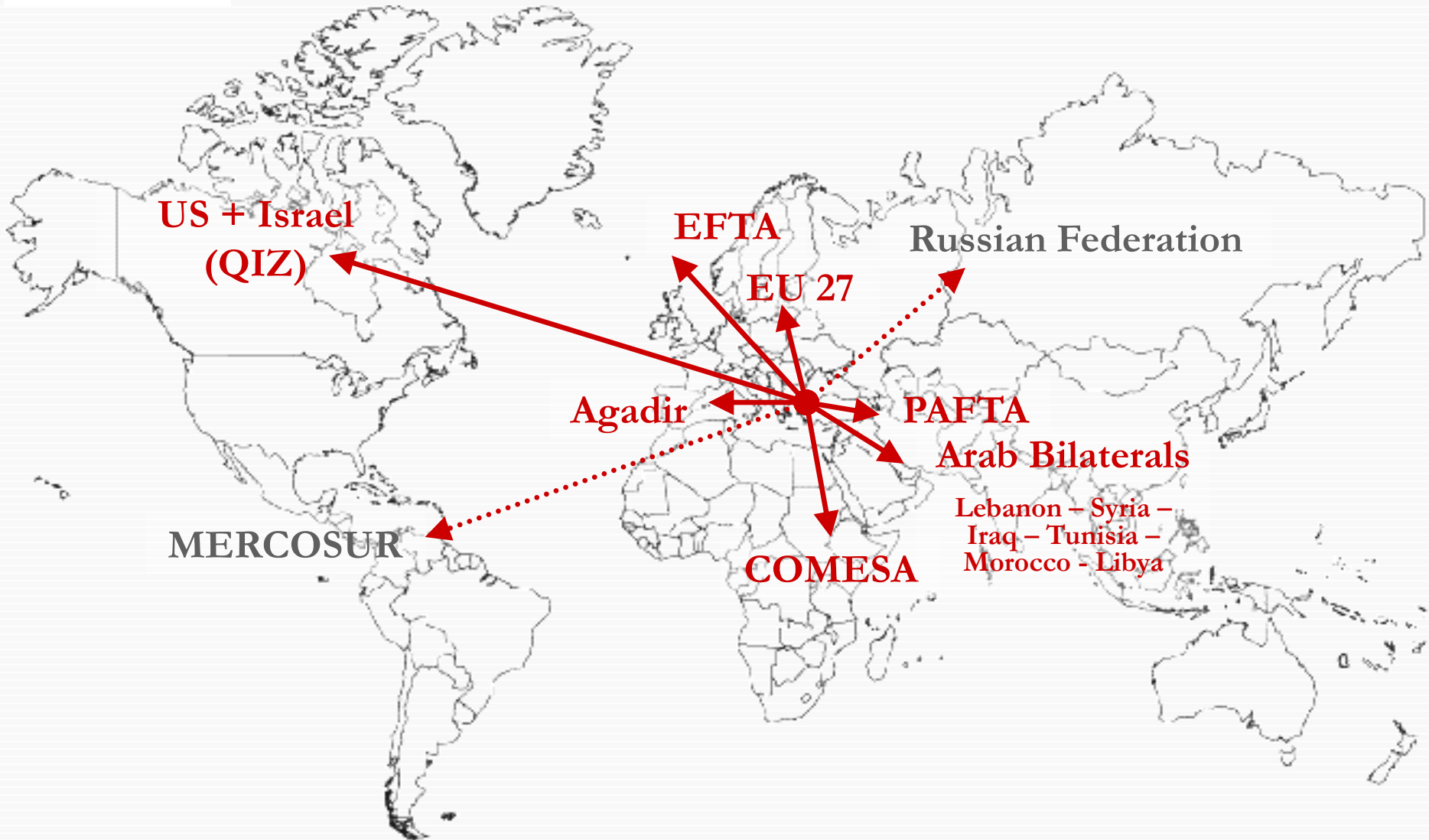


**Egypt has the Lowest cost of Electricity
 4 cents/kwh**

Comparative Advantages for RMG Industry

Egypt has enjoyed a revealed comparative advantages in textiles and RMG for its Great capabilities for mass production with key strengths in denim ,jersey knitting ,weaving ,casual and sportswear,15 established ports (including Alex & portsaid), Preferential agreements with USA ,Eu (duty free) and its Strategic Location.

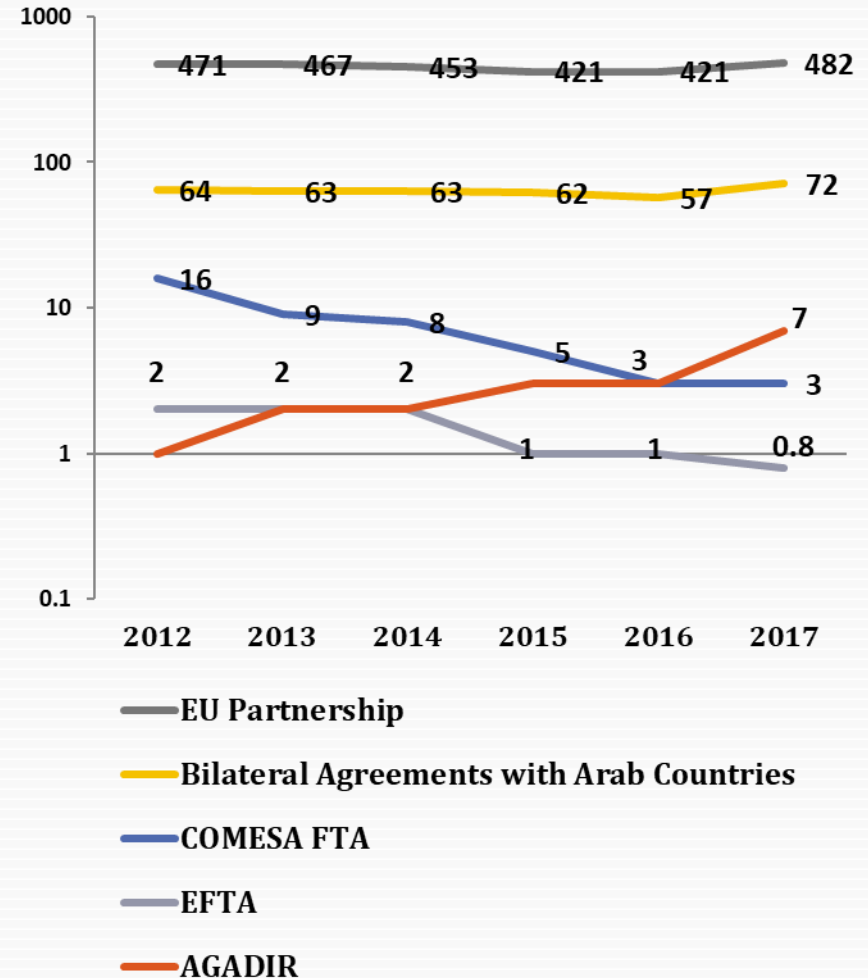
Trade Agreements Worldwide



Egyptian Exports under different Trade Agreements (Million Dollars)

Egypt is a Member in 9 Trade Agreements

QIZ	Protocol	Egypt - Israel - United States
EU Association Agreement (EU 27)	FTA	Austria - Belgium - Bulgaria - Cyprus - Czech Republic - Denmark - Estonia - Finland - France - Germany - Greece, Hungary - Ireland - Italy - Latvia - Lithuania - Luxemburg - Malta - Netherlands - Poland - Portugal - Romania - Slovakia - Slovenia - Spain - Sweden - UK
EFTA	FTA	Egypt - Iceland - Liechtenstein - Norway - Switzerland
PAFTA	FTA	Algeria - Bahrain - Egypt - Iraq - Jordan - Kuwait - Lebanon - Libya - Morocco - Oman - Palestine - Qatar - Saudi Arabia - Sudan - Syria - Tunisia - UAE - Yemen
COMESA	FTA	Burundi - Comoros - Congo - Djibouti - Egypt - Eritrea - Ethiopia - Kenya - Libya - Madagascar - Malawi - Mauritius - Rwanda - Seychelles - Sudan - Swaziland - Uganda - Zambia - Zimbabwe
Agadir	FTA	Egypt - Morocco - Tunisia - Jordan
SADCC	FTA	Southern African Development Community including 15 Southern African States (Angola, Botswana, Congo, Lesotho, Malawi, Madagascar, Mauritius, Mozambique, Namibia, Swaziland, Tanzania, Zambia, Zimbabwe, South Africa and Seychelles)
UEMOA	FTA	West African Economic and Monetary Union (Benin, Burkina Faso, Cote d'Ivoire, Guinea-Bissau, Mali, Niger, Senegal, and Togo)
Mercosur	FTA	Egypt and Mercosur states (Brazil, Argentina, Uruguay and Paraguay)

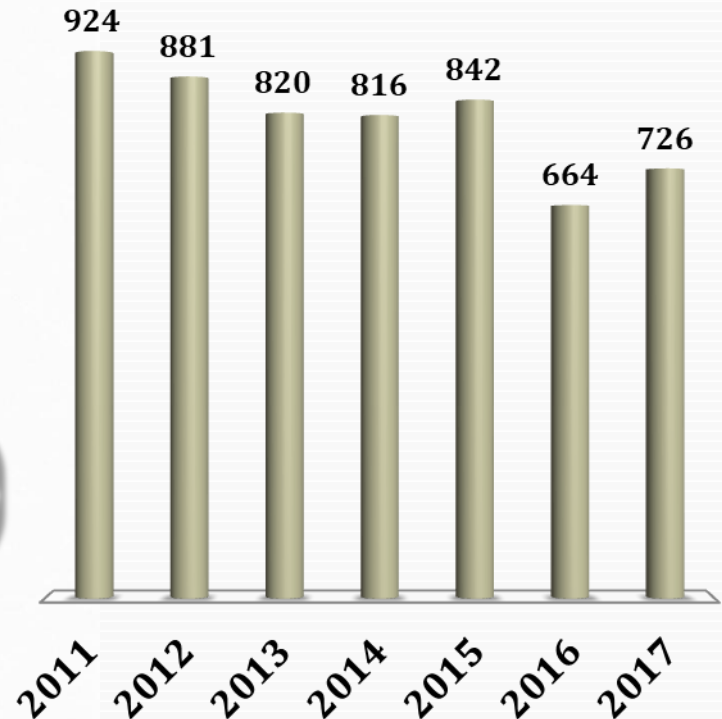


QIZ STATS.

- **Duty Free**
- **No Expiration**
- **No Fabric Restriction**
- **Stress Tested & Passed!**
- **Nearly \$8.6 Billion in Total QIZ Exports**
- **Est. \$730 MM in 2017 Exports**
- **Over 700 Certified QIZ Factories**
- **15 Designated Zones**
- **New Zones being added**
- **Flexibility in Israeli component use**



**RMG exports under QIZ
In M/USD**



USA Buyers



- Polo Ralph Lauren
- Levi's
- PVH
- GAP Inc.
- Timberland
- Liz Claiborne
- DKNY
- Calvin Klein
- VF
- Warnaco
- Jones Of New York
- Sears
- Target Stores
- Fruit of the Loom
- JC penney
- Macy's
- ONE JEANSWEAR Group

- Wal-Mart
- K-Mart
- Banana Republic
- Jones Jeanswear Group Inc.
- Brook brothers
- PEERLESS
- COLUMBIA
- UNDER ARMOUR



PHILLIPS-VAN HEUSEN CORPORATION



EU Buyers



● Inditex Group (Zara – Stradivarius – Massimo Dutti – Lefties)

● Marks&Spencer

● Next

● H&M

● Primark

● Tchibo

● Abanderado

● Tim

● New Look

● C&A

● Debenhams

● Decathlon

● Benetton

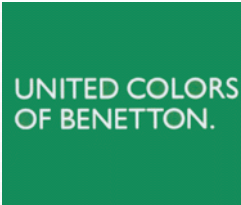
● Tesco

● George

● BHS

● Valentino

● Armani



Why Egypt?

Clear sector strategy until 2025
Increased investments upstream
Corporate social responsibility
Road Map to Democracy

Textile Sector Strategy Vision 2025

Egypt to become the leading exporting MENA country in the Textiles industry, focusing on high and medium value added products catering to the world's largest retailers and manufacturers with reliable and agile delivery.

V. Strategic Objectives

- Creation of 1 Million New Job Opportunity
- Train 750,000 Workers, Supervisors and Managers
- Increase exports to achieve USD 10 Billion
- Attract local and Foreign Investments of USD 13.5 Billion
- Increase the Value-Added to 70% of locally manufactured raw materials

VI. Strategic Focus

- Expanding the Industrial Base through Developing and Enhancing the Competitiveness of local industry
- Backward Vertical Integration of Industry, promoting investments into primary textiles and fiber production
- Foster Export's growth and market entry
- Focus on Human Capital Development
- Reform of Government policy

Increased Investments Upstream & Downstream

Upstream

- Yarn
- Fabrics
- Dying and finishing

Downstream

- Garments
- Home textiles
- Accessories



“Your Job Next Door Initiative “

- Contributing to the development of Upper Egypt through introduction of garment production unites in small villages, The idea is creating small production unites in rural areas and areas where the unemployment rate is high, each unit will be adapted and supported by the big manufacturers in terms of quality, management, know-how and training as well as orders will be given to these unites to ensure their sustainability for 2 years, the main aim is creating a level of youth entrepreneurs and new job opportunities
- The first phase of the project included the establishment of 12 production units in Qalyoubia Governorate. Eight units are up and running since September 2016, providing 1,000 direct jobs and 4,000 indirect ones. The production capacity of these units is between 60 - 70 thousand pieces per month per unit.
- On the other hand, RMGEC signed protocol with the Governor of Kafr El-Sheikh last May to create another pilot of the initiative which will be adopted by borg El Arab garments factories, which aims to establish 8 units of production, to provide job opportunities in rural areas beside their homes .

Initiatives

”Support of New Textile city in Menya

- (200km south of Cairo)”
- New Textile city aims to reach Egyptian exports of textile products to 10 billion dollars by 2025. It includes all industries of yarns, textiles, dyeing and ready-made garments, in order to achieve industrial integration of Supply chain in the textile industries, and attracting many foreign investments.



“RMGEC and Textile Export Council Signed Memorandum of understanding with L 'Union des Industries Textiles UIT -



● On the 12th of November 2017, RMGEC & Textile export council signed MOU with UIT to enhance and promote bilateral trade and industrial cooperation in the textile & fashion sector.

“RMGEC Export Council Signed a cooperation protocol with Confederation of Tunisian Citizen Enterprises CONECT- Tunisia”



● On the 20th of December 2017, RMGEC export council signed cooperation protocol with Confederation of Tunisian Citizen Enterprises “CONNECT “in Tunisia to enhance and promote bilateral cooperation in the field of foreign exhibitions and exchange of technological expertise in the apparel and fashion sector.

Initiatives

Supporting Small Medium Enterprises

“Joint Cooperation with upcoming USAID project TO”



- Ready Made Garments Export council organized a meeting between number of SMEs companies and Chemonics Int. (one of the largest USAID consultants and project executors) to gain insights into the technical assistance or other needs to grow their exports.

Destination Africa 2nd Edition November 2017

● Following the success of the Pan-African B2B textiles sourcing event in 2016, Destination Africa 2017 in its 2nd Edition Succeeded to attract 72 Egyptian and African manufacturers, 205 international buyers from Top international Brands like Guess - Koton - Hugo Boss - Croccodillo - Perry Ellis - LPP - Li & Fung - Jerry Leigh - Cricket & Co - Pimkie - Hagggar - Spring Near - VF - PVH - KIK - G Star with anticipated sales of \$50 M .

● Destination Africa Sourcing Event aims at strengthening the African industrial links to achieve the vision of the state in making Egypt a regional center for international trade and the main gateway to the African market and sustaining integration of the textile African supply chains.





Latest News : Under Armour co



- Home
- Council Overview
- RMG Manufacturers
- Feeding Industries
- Services
- Calendar
- Clients



Ready made garments export council (RMGEC) is a non profit agency established by the Ministerial Decree No.207. It is a Public Private Partnership (PPP) between the Ministry of Trade and Industry and an assembly of the most prominent ready made garments exporters.



Ready Made Garments Export Council

Address: 166 El Choueifat St., Off El Tesaeen road,
Fifth Settlement, New Cairo

Tel/Mobile: (+202)-25656036/01000756728

Website: www.rmgec-egypt.com

E-mail: info@rmgec-egypt.com



READYMADE GARMENTS
EXPORT COUNCIL OF EGYPT

المجلس التصديري
للملابس الجاهزة

Thank You

A 3D digital rendering. At the top, a rectangular block is shaped like the Egyptian flag, with red, white, and black horizontal stripes and the golden eagle emblem in the center. Below it, the word 'EGYPT' is written in large, glowing yellow 3D block letters on a dark, reflective surface. The scene is lit from the side, creating strong highlights and shadows.